



receiving priority status from the public purse.

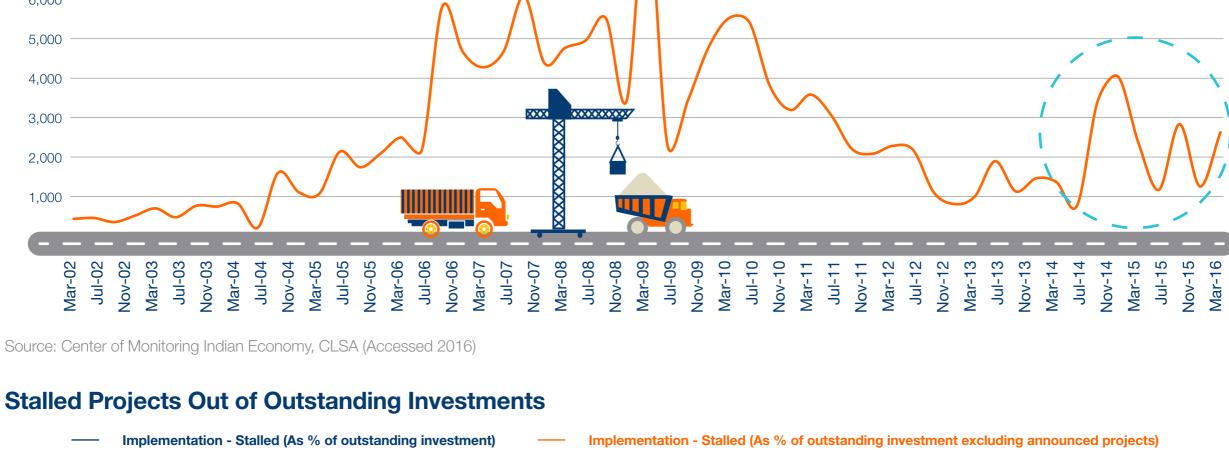
Infrastructure as an Economic Multiplier

There has been a recent lift in infrastructure projects following the inauguration of Modi's government, though overaggressive biddings have raised the number of stalled projects.

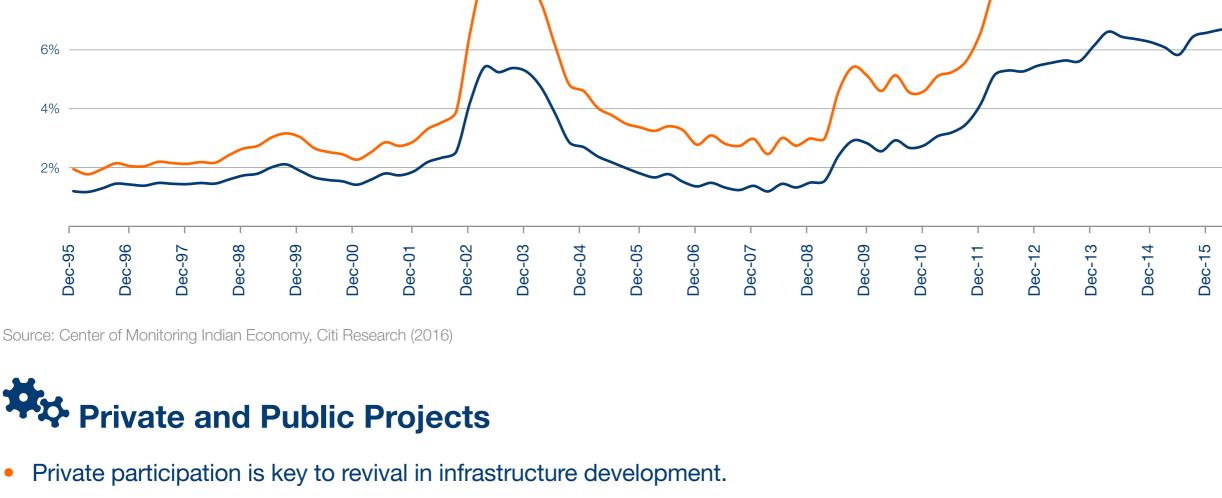
Roads and railways are among the investments offering the highest gross domestic product (GDP) multipliers, often

Indian Infrastructure Projects Announced Per Quarter Total New Projects Announced by Value (Rsbn)

7,000 6,000



10%



8,000 7,000

Project completion is largely tilted towards private players.

4,000



Government

US

Brazil

0 0

Germany

Gross Fixed Capital Formation (% of GDP)

25% 22% 22% 25% 20% 20% 19% 20%

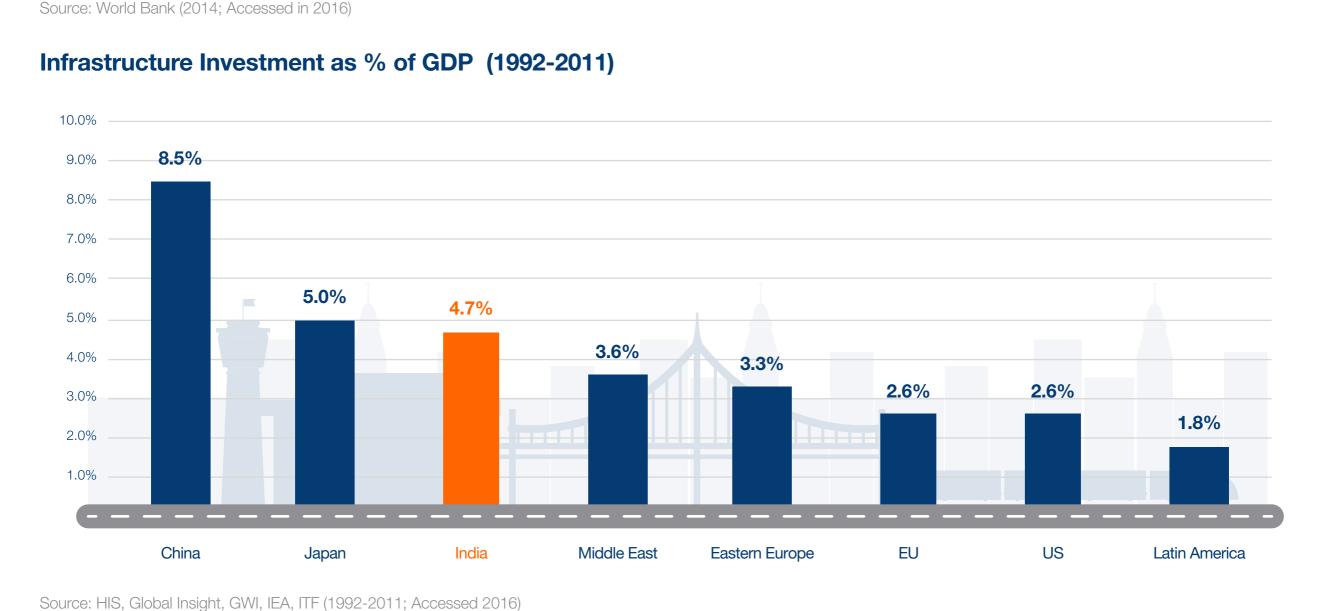
Japan

France

0%

Thailand

India



Roads carry around two-thirds of freight in the country, serving as the cornerstone of transport in the country.1

400 Kilometers (Thousands) 300

12,500

5,000

2,500

50%

40%

30%

Roads

500

200

100

7,500

FY16E FY17E **FY15** FY16E FY17E **FY02 FY04 FY05** FY06 **FY07** FY08 **FY09** FY010 **FY11** FY12 **FY13 Railways** Rail is responsible for moving one-third or so of cargo and is more economical for longer distances exceeding 500km, The Dedicated Freight Corridor (DFC) aiming to lay thousands of kilometers of rail is expected to boost container train operators with double-stacked freight capacity while catalyzing industrial zones, reducing logistic input costs. **Share of Railways in Domestic Freight** 70% 60%

India **USA** Russia China **Route Length Route Length Route Length Route Length** 224,792 KMs 128,000 KMs 112,000 KMs 64,460 KMs

India's containerization level is around the global average in 1980, suggesting meaningful maturation potential.

50%

Global 2000

Rank 2

Remarkably, India's total container traffic is less than China's 6th largest port at Tianjin.

Rank 3

70%

Global 2013

Rank 4

23%

India 2013

60% 50% 40%

Global 1980

Container Traffic % of Total Port Cargo

Rank 1

Ports

(Containerization % of Total)

80%

70%

40%

10

Source: International Union of Railways, Ministry of Railways, Citi Research (2016)

35 30

Source: World Shipping Council, Ministry of Shopping (Accessed 2016)

Global Top 10 Port Container Traffic (Twenty-Foot Equivalent Unit (mn)) 15 10 33 32 23 23 17 **17** 15 15 13 12 10 2 Shanghai Singapore Hong Kong Shenzen Busan Ningbo Guangzhou Qingdao Dubai Tianjin **Total India JNPT** Mundra

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12%

Public & Private Infrastructure Ownership Mix (Rsbn) 9,000

800

50%

45%

40%

15%

10%

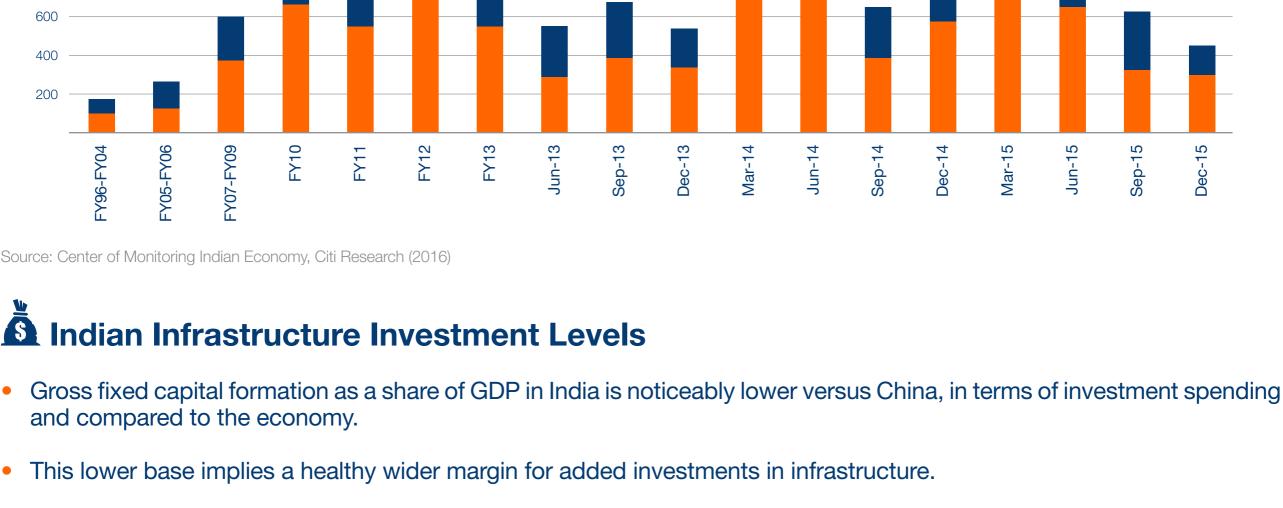
44%

China

9,000

6,000 5,000

Source: Center of Monitoring Indian Economy, CLSA (Accessed 2016)



35% 29% 30%

33%

Indonesia

India features the world's second largest road network with over 5 million kilometers of road in total, where national highways carry an outsized share of traffic.2 **Completed Rural Roads in India Under PMGSY**

- 0 2000 2001 2002 2003 2004 2005 2006 2010 2011 2012 2013 2015 2016 2007 2008 2009 2014 Source: Pradhan Mantri Gram Sadak Yojana, Ministry of Rural Development, Mirae Asset Global Investments (April 2016) 1, 2: Ministry of Road Transport and Highways, Citi Research (November 2015) **Road Project Order Flows** (KM) **NHAI - BOT NHAI - EPC States & Others** Ministry of Road Transport and Highways & NHAI Target
- Source: BofA Merrill Lynch (January 2016) with the remainder transported on roads.1
- 20% 66% 65% 51% 44% 10% 44% 33% Russia China US India Canada Australia 0% Source: "Freight Railways Governance, Organization and Management: An International Round-Up" (World Bank 2014); Economic Survey, Citi Research 1: Citi Research (November 2015) **Route Length of Railways Globally**

30% 22% 20%

Global 1990

Source: World Shipping Council, Ministry of Shipping (2012; Accessed 2016) **Disclaimer**

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